

**July 2024**

**Tompkins Ventures: The Home of Innovation**

**Global 3PL Networks, Supply Chain Management and Industrial Real Estate**

Each month, the Tompkins Ventures Home of Innovation Newsletter highlights three innovations that can function as your enterprise's bridge to competitive advantage and profitable growth.

July focuses on 3PL networks that span the globe, unified supply chain management (with artificial intelligence insights) and industrial real estate facilities that drive value.

**Global 3PL Capabilities: Better Delivery, Tip-Top Accuracy**

- Global network of third-party logistics (3PL) providers offers customized fulfillment solutions for eCommerce and retail businesses. Warehousing, order fulfillment, inventory management and distribution across multiple nodes enable faster, accurate deliveries.
- Potential cost savings of 10+%, improved delivery times (including 2-day capabilities) and enhanced inventory accuracy (99.9%). Flexible approach and vast network allow businesses to scale efficiently, reduce risks through diversified fulfillment options and access innovative AI-driven supply chain technologies without capital investment.

**Customer Success, What Clients Say**

- "In over 15 years, I have not found another warehousing/logistics provider that can provide this high level of service day in and day out." Executive, nutritional supplement company
- "They are fulfillment experts who are easy to work with, which isn't easy to find." Senior Vice President, furniture manufacturer

## **Supply Chain Management: AI Insights that Unify Your Silos**

- Corral the data chaos from today's disjointed supply chains. Connect with a cloud-based, tech-agnostic, AI-driven unified commerce solution for supply chain management. This innovation integrates data from all sources, including ERP, OMS, DOM and demand channels, to provide real-time visibility and decision-making capabilities.
- This innovation unifies data silos, delivering agility, accuracy and transparency to the entire supply chain ecosystem. Single-source-of-truth architecture allows businesses to confidently navigate today's jumbled commerce landscape.
- Your organization gets innovative technology built from the ground up, not outdated, bolted-on legacy solutions.
- Proven track record includes over 14 million units shipped, integrations with 440+ unique channels and more than 50 million completed transactions.

[Supply Chain Management](#)

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## **Industrial Real Estate: Reshoring, Nearshoring, Unichannel**

- Partner with the right team to find locations and develop industrial facilities for reshoring and nearshoring manufacturing, unichannel distribution and fulfillment, and specialty warehousing. Services include site selection, facility design, construction and ongoing relationship maintenance.
- You need speed, true partnership and agility in industrial real estate development. Our approach focuses on creating facilities that support profitable business growth over time, not just the cheapest option on day one.
- Our partners have decades in the industry; 250 real estate professionals have developed over 100 million square feet of industrial space in 30 states.
- Our partners have a significant inventory of off-market properties, providing unique opportunities and flexibility for clients.

[Industrial Real Estate](#)

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## CONTACT

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